

DANELLA[®] **PRIDE**

Vol. 1.3 | Summer 2017

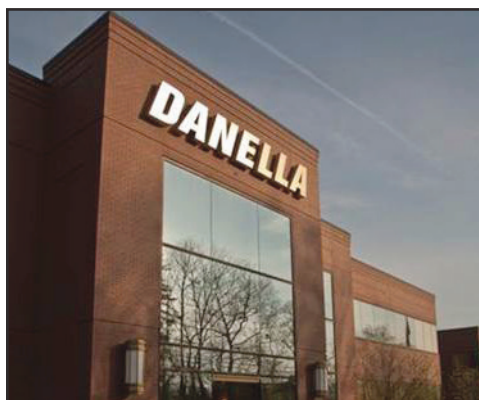


FL OFFICE
p. 4

**EMPLOYEE
SPOTLIGHT:
The Tenaglias**
p. 6

OUR MISSION:

Danella installs, maintains and supports the nation's infrastructure. Our strong reputation, coupled with our resources, financial stability and industry knowledge positions Danella to exceed customer expectations while achieving a fair return on the delivered value. We accomplish our mission by investing in the development and success of our employees. Pride in everything we do.® is the Danella guiding principle.



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bit.ly/2iWV6WQ

Danella Pride strives for fair representation and accuracy, publishing all information received, and reserving the right to edit for space or style. Send any corrections or news to news@danella.com to be included in upcoming issues.

HAPPY RETIREMENT — PAUL BARENTS —

Danella Companies would like to congratulate Paul Barents on his retirement. As the Vice President of Danella Rental Systems, Paul was instrumental in helping to shape and build our rentals division. For over 33 years, and up until his last day on June 30, 2017, Paul put 110% into his work.

When Paul took ownership of something, you knew without a doubt it was in the very best hands. Over the years, Paul became a go to person for the Danella Rentals and the Special Projects Division. If it had not been for Paul's leadership, our corporate headquarters at 2290 Butler Pike and the facility at Alan Wood Road in Pennsylvania, may not have been built. Paul took charge of managing everything from landscaping to the office cleaning company. He was as committed to the small scale projects as he was to the large scale projects. He exhibited integrity and personal responsibility at all times.

Passionate about his work, Paul's style of leadership often encouraged and inspired his employees and clients. Paul earned tremendous respect from everyone he worked with.

Paul has left the Rentals Division in the capable hands of Tom Walsh, VP of Operations and his team. He is greatly missed at the Corporate Headquarters every day, but we wish him a happy, healthy, and long retirement!



Paul Barents and Jim Danella at Paul's Retirement Gathering in June 2017.



Paul and wife, Kathy, who recently celebrated 50 years of marriage.



The good people of Danella, celebrating Paul's retirement.

OUR EMPLOYEES

PHOTO CONTEST



OVERALL WINNER:

Dave Pancoast, Corporate Safety Director*
DCC-NY Crew working in the city.



RUNNER UP:

Jaime Moreno, DCC-CT, Foreman
Crews working on a gas pipeline bridge crossing over interstate I-84 and the Naugatuck River.

Want to see your photos in the next issue of *Danella Pride*?

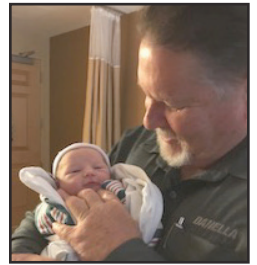
Send your high-quality photos, featuring our logo and work, to news@danella.com and have a chance to win! The overall winner is given a \$100 gift card and the runner-up a \$50 gift card.

Have an update or note? Send it to news@danella.com.

*Dave has generously decided to donate his prize to LaSalle Academy in Phila., a school that supports those whose life opportunities are limited. Our Corporate office actively supports the school through various efforts.

— Congratulations! —

Cayla Dodson, an assistant for our Jacksonville, FL office had a little boy in May, Hunter Mason Pendarvis, who weighed in at 7lbs 9oz, and 20.5 inches long. Hunter is the grandson of Clint Dodson, area manager for Jacksonville. Right is a photo of the proud new grandfather and Hunter.



Quick Notes

- > As a member of ACIG (American Contractors Insurance Group), Danella employees and their children pursuing higher education are invited to apply for the **William and Shirley McIntyre Scholarship**. The scholarship will offer aid to four undergraduates, studying construction management, for the 2018-2019 school year. For more information on this scholarship, please email news@danella.com.
- > Danella's third annual **Weight Loss Challenge** has started! Support your divisions and team members working towards completing the challenge.
- > **Wellness Program** Participants: We are halfway through the program year. The requirement deadline for completing the biometric screening and the health risk assessment (HRA) is September 1. If these two requirements are not completed, do them immediately. If you have problems accessing the BHS portal, contact BHS directly at 877-935-5262. Remember, all wellness requirements, including wellness points and coaching (if needed), are to be completed by January 31, 2018. New hires have different requirements and deadlines.
- > Have you either received or scheduled your **flu shot** yet? The single best way to prevent this serious infectious disease is to get vaccinated. The Corporate office will have vaccinations on site on September 28. If you receive a vaccination from a provider other than your physician and had to pay out of pocket, it may be reimbursable. Contact either the insurance company or Health Advocate to assist you in getting reimbursed. For wellness participants, you can also receive 20 wellness points.
- > **Blood Drive** – Corporate will be hosting its semi-annual blood drive in November. Not only does donating blood save lives, but it is also good for your body by boosting production of new blood cells.

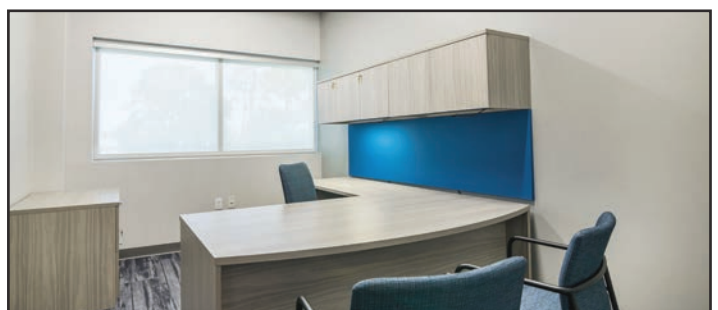


WELCOME TO OUR NEW FLORIDA HEADQUARTERS

In 1983, Danella's first office in Melbourne, FL opened. The office was a 27'x 60' trailer and at the time, it was state of the art. In June of this year, operations have been moved to our brand new headquarters.

Building this facility involved extensive planning. Dan Howick, Business Development Manager, took on the role and managed the project from beginning to end. "It was a great team effort from a lot of people here at Danella," Howick remarked. "Giving us an end product that reflects professionalism, pride for our company, and our industry, with a touch of the Florida lifestyle. We are all very excited to put this facility to work and continue the momentum of growth."

Still located on the same property where the trailer stood, the new building offers employees functionality updated technology and creative working environments. With several meeting rooms, a break room, and a lobby with waiting area, employees are able to hold productive meetings internally and converse with clients. A large warehouse adjoins the



space to store equipment and products—with the ability to be transformed to indoor office space when the group outgrows the current space.

On June 29, 2017, an opening celebration was held. Over 100 guests from the community, including employees, clients, vendors, friends, and family attended the event to mark the success of the Danella Florida Division.

A much-needed facility upgrade, this building is just a step towards continued growth in Florida, with an even greater outlook towards the future.



Pictured to the left at the Open House celebration for the new building are (left to right): Mark Lorusso (Canaveral Port Authority), Caitlin Loughran (Manager, DCC-FL, Cocoa Office), Troy Goslin (Canaveral Port Authority), and Chase Gosnell (Foreman, DCC-FL, Cocoa Office).

Replacing an Aging Gas Infrastructure

For over 20 years, Danella Construction of NY has been working throughout the city of New York and the surrounding areas, to maintain and update the gas main network. Recently, the team completed replacing almost 13,000 feet of 24” gas main, with 36” steel diameter lines in the boroughs of the Bronx and Westchester. As part of a larger effort to serve the gas mains of the city, Danella NY has worked within numerous boroughs to ensure the safe removal of outdated mains and installation of new facilities.

Affecting nearly 1,700 residents, the latest transmission project between the Bronx and Hunts Point offered, as always, a challenge for the Danella team. Chief Engineer, Tim Leff, stresses the need for maintaining a tight and efficient schedule, in order to assure minimum negative impact on the quality of life in the area.

The work, as most gas main replacements need, includes excavation of outdated mains, outfitting for safety (sheeting, steel support beams, and plating), the installation of new 36” steel pipe, pressure testing and roadway restoration. Located in a primarily residential neighborhood, there is an increased need for protection of pedestrian and vehicle traffic.

A project of significance and importance to the team, Division VP, Peter A. Mazzari expressed: “We have developed our Division through many years of dedicated service and a passion to carry out the culture that we have embraced through Danella Pride. Our clients know and respect our ability. They depend on us to proceed with the safest and most productive means possible. We do not disappoint!”

At the cost of \$11.5 million the project will be completed within 6 months from mobilization.





FAMILIES OF DANELLA: THE TENAGLIAS



Catherine Morris
Marketing Intern

Success is not only what you accomplish in your lifetime, it is also about what you inspire others to do. The Tenaglia family has been inspiring people within the utility infrastructure field for over 60 years.

Nick Tenaglia, a superintendent for Danella Construction of PA for over 34 years, and has followed in his father Antonio's footsteps. Both Antonio and Nick have inspired countless Danella employees, including Brett Korn, Nick's grandson.

Nick's father, Antonio Tenaglia, moved his family from Italy to the United States in 1956, in search of a better life for his wife and only child, Nick. With only \$9.00 in his pocket and two days on American soil, Antonio secured himself a job as a laborer with Counties Construction. His determination, hard work and excellent reputation earned him a successful 36-year career with Counties and ultimately Danella Companies, which purchased Counties in 1983.

Leading by example, Antonio and his wife, Maddalena, taught their son well. They encouraged Nick to get a good

education first, and he graduated from St. Thomas Moore High School in 1972. Less than a week after his graduation, Nick followed his father's example, joining alongside him as a laborer.

Antonio showed Nick, not only how to be successful in his trade as a gas laborer, but also to take pride in his work and ultimately become a man of character and integrity. Recognizing his leadership and dedication, Nick was promoted to foreman in 1978. For another fourteen years, father and son worked side by side until 1992, when Antonio retired. At the age of 69, Antonio was recognized for being a valuable employee and left Nick to carry on the family tradition.

In 2000, Nick was promoted from foreman to superintendent. When asked why he has stayed in the construction industry and specifically at Danella for so many years, Nick replied, "Working at Danella is like being part of a larger family – there is a mutual respect between management and the field. While we face many challenges on a daily basis, we work together cooperatively to be an industry leader in utility construction, while always taking pride in the work we perform."

Nick is committed to sharing his passion, knowledge and success with apprentices joining the company. Similar to his father, who mentored a generation of Danella employees, Nick takes his role as a mentor very seriously. Advising new hires to “stay focused and always give their very best, both at work and in their personal life. There will always be obstacles balancing career and family, but in the end, it will all be worth it.” In fact, Nick’s grandson, Brett Korn, has recently joined Danella as a laborer. Awarded a full tuition scholarship to attend Ursinus College in the fall of 2017, Brett hopes to earn his college degree and continue in his great-grandfather and grandfather’s footsteps working in the construction industry.

For the past 16 years, Nick has established a very strong relationship with one of Danella’s principal clients, Philadelphia Gas Works. He attributes the success of this contract to each Danella employee who make a daily commitment to deliver the highest quality work product and excellent customer service. He also strives to make sure that everyone works hard and returns home safely to their family – a quality that his father instilled in him at a young age and one that he hopes is carried on for many years to come.

When asked how Nick believes he has positively impacted Danella, he proudly smiles and says, “I hope I have inspired my co-workers to strive for excellence and to never settle for anything less. In addition, I’d like to thank Jim Danella for giving me the opportunity to continue to build on a



Above, Antonio Tenaglia receiving his 50 year membership pin from Laborers' Local 57 in 2006. Antonio retired from Danella in 1992, but remained active in the industry through the work his son, Nick, was doing.

Pictured on page 6 is Nick and grandson, Brett Korn.

legacy which began over sixty years ago with my father. As I look to the future, I consider myself truly blessed. Antonio Tenaglia has left my family and the Danella Companies with the memory of his great name, but more importantly, he has left all of us with the inspiration of his great example.”

Do you know someone that should be featured in the next issue of Danella Pride? Email news@danella.com with why they should be interviewed.

STARTING LINE: TEAM DANELLA WELLNESS

There are many ways to earn Wellness Points in the Danella Wellness Program. Throughout the year there are several opportunities to participate in runs, walks, bike rides, or mud runs, such as: March for Babies, Susan G Komen Breast 3-day, Relay for Life, MS Rides. You can raise money for a good cause while earning your wellness points!

Team Danella, has participated and currently, participates in many activities.

- In November, the corporate office will again participate in the Fox’s Trot 5K Run/Walk and Kids Fun Run, which was founded to honor Officer Brad Fox who was killed in the line of duty on September 13, 2012. Proceeds benefit families in need in the Plymouth Meeting, PA area.
- Recently, Bobby Guldin, (photo on right) Danella Construction Corp. of PA, represented Team Danella during the 65-mile trek to Atlantic City, NJ for the 30th annual Irish Pub Tour de Shore. The Irish Pub Children’s

Foundation is dedicated to raising money for children in need and the families of fallen police officers in the Philadelphia, PA area.

- J. Daniel recently completed the annual Memorial Day 5K in Goshen Township, OH in May. A Community Health and Wellness Showcase was also held with many from Team Danella attending.



Great job to everyone that continues to be active in these events! Wellness program participants, who participate in these causes are able to earn 20 points. If there is a cause that you would like to make a Team Danella event, please contact Robin Bender to receive Team Danella Shirts for your next event.

HEALTH & WELLNESS

Our Priority: Well-Being for All



Robin Bender
Benefits Administrator & Wellness Coordinator

Danella's number one priority is the safety and the overall well-being of the employees. Our safety and wellness programs are robust to help when life gives you difficult circumstances. If a co-worker has what appears to be a heart attack on the job site, would you know what to do? You could encounter the same scenario at home. We need to know how to respond in these scenarios.

When we talk about well-being, we are not only talking about the physical state, but also the mental state – overall well-being. Stress can affect a person's physical state in many ways. Stress may contribute to chronic inflammation and the development of serious health conditions, such as autoimmunity, irritable bowel disease, heart disease, depression, and even cancer. When stress occurs, a person may experience muscle pain, headache, upset stomach or digestive problems, change in appetite, fatigue, or chest pains.

Things that make you feel stressed are called “stressors.” Stress can be caused by emotional or physical changes, or changes in the environment that require personal adjustment or the need to respond. Stressors can be a minor hassle, a major lifestyle change, or a combination of both. It is important to identify stressors, and manage causes of stress.

Stressors can be the result of a minor issue, a major lifestyle change, or both. Common causes of stress are: finances, relationships, work, and dealing with insurance companies, to name a few. Learning how to manage stress in a healthy and productive manner is vital to avoid long-term physical or mental damage. Danella offers all employees and their families an Employee Assistance Program (EAP) + Work/Life benefit, as well as a Personal Health Advocate benefit. Health Advocate is available 24/7 to assist with personal, family and work issues. You can talk to counselors about issues such as grief, loss, depression, relationship issues, divorce, work/life balance, and elder care. Counselors can also give advice to help understand Medicare, financial and legal issues, addiction, eating disorders, and mental illness.

Danella wants its employees and their families to have the resources to improve their overall well-being. Whether you need assistance with medical claims or need to get control over your work/life balance, Health Advocate is available to guide you. Reach out to a Personal Health Advocate, Licensed



Professional Counselor, or Work/Life Specialist at 866-799-2728 or go to healthadvocate.com/members. There are also available resources through our wellness carrier at BHSONline.com.

NOTICE: Medicare Part D Creditable Coverage/Non Creditable Coverage

On a yearly basis, the Centers for Medicare and Medicaid (CMS) requires that we provide notification to eligible Medicare Part-D participants of the upcoming election period, which begins on October 15 of each year. The full notice was included in your open enrollment newsletter or new hire newsletter packet. Contact Robin Bender at 610-397-1247 or rbender@danella.com, if you need another copy of the notice or have any questions.

WELL-BEING SUPPORT

Health Advocate, Danella's Employee Assistance Program (EAP) provider, is available 24/7 to assist employees and their families with medical, claims, mental health, and financial questions. This free benefit is available to all employees. Call (866) 799-2728 for support today. In addition, Danella's wellness partner can also be reached at (877) 935-5262 or coach@bhsonline.com.

SAFETY

EXTREME WEATHER AND ELECTRICITY



Taylor Murray
Division Safety Manager
Danella Construction Corp of PA

Having had the opportunity to experience weather related damages from Illinois to Maine, one observation is apparent: the level of knowledge and awareness of what to do when storm related issues occur varies. According to the National Weather Service, in 2016, there were 452 people killed due to weather related issues, such as flooding, lightning, tornadoes, hurricanes, and wind. A dangerous situation associated with storm related occurrences is power outages.

There are many myths about electricity that need to be debunked.

- The first myth is that all power lines are insulated. 90% of outside power lines are not insulated; many just have a weather coating on them.
- The second myth is that only high voltage is dangerous. Voltage is the pressure that pushes electricity along, like water through a hose. Amperage (amp), the amount of electricity in any given spot, is what will hurt or kill you. It takes less than one quarter of an amp to put a heart into ventricular fibrillation (irregular beating).
- A third myth is that when a wire falls to the ground, it automatically shuts off. Often when a wire falls to the ground, it falls on materials that are poor conductors like snow, asphalt or ledge. When this happens, the distribution system sees an increased request for electricity.

If you see a wire on the ground, **STAY AWAY** from it and call your local electric utility company. Assume that the wire is live, and avoid the area around it as well as any fences and patio furniture, as they could be carrying the current.

Please take the time to prevent back feeding from generators, by installing a manual transfer switch. This goes a long way to protecting the workers restoring power in your area. Workers attempting to restore power to the neighborhood may unexpectedly encounter high voltage on the utility lines and suffer a fatal shock because of back feeding. If the main breaker is turned off, it alleviates the hazard, but also requires remembering to shut the breaker off, and relies solely on the user to do so.

Not only is keeping electrical workers safe in the event of extreme weather, but keeping your family safe is important. The



number one thing to do before any storm is to communicate. When you think of storm related fatalities, many images come to mind of mile wide tornadoes and category 5 hurricanes. Breaking down the statistics, you would be surprised that in 2016, the combined deaths attributed to tornadoes and hurricanes is less than getting struck by lightning. Having that knowledge, it is important to create a plan with your family on what to do and where to go. Two steps are essential: listening to your local weather service/government agency, and following instructions carefully during a state of emergency.

Many times, injuries and deaths happen when people disregard instructions, such as driving through flooded areas or on icy roads. The Red Cross, FEMA, the National Weather Service, and others have great tips for weather disaster planning. Those who are prepared, tend to be safer. By collecting important papers, sharing an emergency communications plan, and practicing or reviewing said plan before a storm hits, you can work towards being safer.

DIVISION UPDATES

Get caught up on our divisions and the work they do to support our nation's infrastructure.

Danella Construction, Inc. (DCI)

- > DCI successfully completed a CenturyLink build from Washington DC to Richmond, VA, thanks to Kenny Knight and his crews.
- > Recently, DCI was awarded an AT&T project that spans from Chapel Hill, NC to Durham, NC.

Danella Construction of Alabama, Inc. (DCC-AL)

- > DCC-AL continues to successfully work the AT&T Master Contract and was awarded an AT&T bid job in Clanton, AL which began in August.

Danella Construction of CT, Inc. (DCC-CT)

- > DCC-CT was recently recognized and featured in a video for Natural Gas America in Connecticut. Check out the video at <http://bit.ly/2vSVWtL>
- > The division is currently working on three large main projects, and is soon slated to work in all four utility regions for the state of Connecticut. With this work, there is potential to add several additional crews.
- > Recently, DCC-CT finished two large bridge projects, installing gas mains over newly constructed bridges, as part of I-84, a highway revitalization project.



Danella Construction Corp. of FL, Inc. (DCC-FL)

- > Kurt Mollnow recently joined the Florida and DCC-AL team as Controller. Located in our Melbourne office, Kurt has over 20 years experience in the accounting and finance fields.

Danella Construction Corp. of NJ (DCC-NJ)

- > DCC-NJ is currently opening a corporate office in Jackson, NJ. The office is centrally located in the state to better serve clients and dispatch crews throughout the state.
- > The NJ team was awarded a two-year blanket contract with PSE&G Gas, and projects for PSE&G Electric. The water division continues to grow as well, working on service installation projects for New Jersey American Water.
- > DCC-NJ, welcomed to the team Monika Stewart as a project manager, along with Jorge Hernandez, Fred Esch, and Mike Donofrio as foreman.

Danella Construction Corp. of PA (DCC-PA)

- > DCC-PA, began a gas utility project at the Philadelphia Navy Yard and will be installing 4,100+ feet of pipe. To the right is a photo of the project. Jim Danella also visited the crews in August, taking a moment to thank them for the hard work they do everyday.
- > In May, DCC-PA added to the team a Project Manager, Cory Postell. Cory recently graduated from Penn State University with a degree in Civil Engineering.



- > Congratulations to Rae DeAntonio on her promotion to Assistant Project Manager.

Danella Power Services (DPS)

- > The Storm Restoration Team's fleet has steadily been growing and improving, with new equipment recently added. Storm was also deployed for several restoration jobs in the Northeast USA.

Danella Rail Services Corp (DRSC)

- > DRSC continues its surfacing contract with the Florida East Coast Railroad (FEC), supplying crews and equipment.

DIVISION UPDATES

- > Working with the Ashland Chemical company located in Texas City, TX, DRSC is supplying rail car placement, as well as track maintenance for their facility.
- > Recently, DRSC received a contract to do switch maintenance at Launch Pad 41 at Kennedy Space Center for United Launch Alliance (ULA).
- > The Rail division is under contract and in the process of supplying operators to operate on-track equipment for the Miami-Dade Transit Systems.

Danella Rental Systems, Inc. (DRSI)

- > Congratulations to Tom Walsh on his new position as Vice President of Danella Rentals Systems. Tom has been with the company since 1987, serving as manager, and later as the Vice President of Operations.
- > DRSI welcomes Robert J. Hollinshead to the team as division controller. RJ has over 8 years experience in accounting and will be working out of the Rentals PA office.

Danella Utility Construction, Inc. (DUCI)

- > In May, Danella Utility Construction, Inc. celebrated the 45th anniversary of Danella Companies, Inc. with our first annual company picnic on May 6, 2017. Employees and their families were treated to a barbecue, games, a DJ, and dancing. Perfect weather led to a wonderful time had by all. Photo below of the employees in attendance.
- > DUCI continues to stay extremely busy with multiple Florida Power and Light (FPL) work orders on schedule.



CORPORATE UPDATE

- > Headquarters is gearing up for another exciting school year, assisting LaSalle Academy (LSA) in Philadelphia, PA with school supplies, paper necessities, and presents at Christmas time. The work with LSA helps more than 100 students in need, despite their family's circumstances.
- > The corporate office recently welcomed, Tami Nguyen as a payroll specialist, and Paul Kubat as fleet analyst.
- > Danella Companies has been named to the top 100 companies in the fiber-to-the-home (FTTH) industry by *Broadband Communities* magazine. We plan, design, engineer, construct, and install millions of feet in cabling for fiber optic networks, every year around the country, notably in the southern states.
- > On June 24, 2017, Danella families were invited to Hersheypark (Hershey, PA) to enjoy our third Danella Family Fun Day. With full access to the park, a buffet lunch, and beautiful weather, the families had a great day.



Above, Mike McGourney, Superintendent for DCC-PA, and family. Below, Cheryl Guffey from the Corporate Office with family, including recent addition baby Grayson.



JOIN US: UPCOMING TRADE SHOWS



September 12 - 14, 2017

ISE Expo

Orlando, FL

September 17 - 20, 2017

Railway Interchange

Indianapolis, IN

October 9 - 11, 2017

APTA Expo

Atlanta, GA

www.danella.com

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