

# A MESSAGE FROM OUR CHAIRMAN AND CEO

2020 has been an exciting time for Danella as we continue to grow. In January, two organizations joined the Danella Family: Plymouth Fleet (Plymouth Meeting, PA) and Viking Utility Services (Lake Worth, FL).

Plymouth Fleet is a service and repair facility for heavy, medium, and light-duty trucks located in the Philadelphia area. With the ability to service any size fleet of vehicles, Plymouth Fleet has assumed responsibility of maintenance for a portion of Danella's fleet in the Philadelphia area.

Additionally, for the last ten years, Viking Utility Services has been working throughout Southern Florida to improve utility infrastructure. We are excited to join forces with the team which Viking founders' Harold and Dawn Paris have created. I encourage you to learn more about Viking on page 4 or visit vikingutility.com.

As we move further into 2020, I would like to reinforce that all members of Danella, not just the field, have Stop Work Authority. The Stop Work Authority initiative empowers every person on a Danella project to take responsibility to ensure safety and quality. Each employee has the



DCC-NY continues to perform in highly populated areas around NYC. Check out this aerial photo overlooking a steam replacement job on 20th Street.

Photo: JPG Photography

authority, and the obligation, to stop work and report any unsafe practices, including near misses, to their supervisors. Once reported, the unsafe practices or conditions must be eliminated, and then work can continue.

Employees are encouraged to report any incidents that can lead to injury, illness, or damage. Reporting an incident may result in saving someone else's life from another division. As a reminder, if you see unsafe situations that are unresolved, please call our toll-free Safety Hotline at 888-676-SAFE or email safety@danella.com to report any issues.

To our teams new and old, let's continue the trend of growth and safety for 2020, so all can return home safely to their families each, and every day.





# ONTACT

- www.danella.com
- fb.com/danellaco
- twitter.com/danellaco
- in linkedin.com/company/danella-companies
- bit.ly/2iWV6WQ
- news@danella.com
  - 610-828-6200

# Scholarship

> Full-time employees with a child accepted to Villanova University for the Class of 2020 are eligible to submit an application form to be considered for The James D. and Carmen A. Danella Endowed Scholarship. This scholarship supports a full-time student over the course of four years at Villanova. Contact Shauna Zitron at szitron@danella.com for additional information.

# Important Info

- > Danella's 32nd Equipment Auction will be held on April 25, 2020 in Plymouth Meeting, PA. More details and links to our equipment for sale can be found at danella.com.
- > If you are currently enrolled in the Medical Benefits through Danella please take note that the **Tobacco Usage Forms** are due May 1, 2020. Please send all forms to Andrea Wentzell, awentzell@danella.com.
- > WANTED: Join us in sharing the success of Danella's Wellness Program. If you have a success story, email Dana Siverd our BHS Account Manger at dsiverd@ bhsonline.com. The Wellness Program helps each of us to continue to be healthy. Why not share your story? Individuals participating in these stories will receive a \$100 gift card.

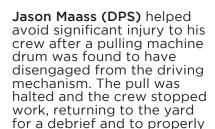
# **COMPANY NOTES**

# **Near Miss Safety Award**

We would like to thank the following individuals for their work to keep Danella's job sites safe by utilizing their Stop Work Authority.

- David Murphy (DCI) was selected as the First Place Quarter Four Award for 2019. His use of Stop Work Authority stopped two of his co-workers from harm's way due to improper ladder use.
- Scott Doerfler (DCC-CT) and crew was selected as Runner Up for the Fourth Quarter of 2019. While working in a previously excavated area the crew

noticed that a tie-in was askew. As the crew went to fix the tie-in, they found that a significant amount of water had filled the trench undermining the roadway. The crew stopped work, and supported the area by back filling the trench.



repair the machine.





Don't forget to submit your near misses to your safety team to be entered into the Near Miss Safety Award.

Want to see your photos in the next issue?

Send your high-quality photos, featuring our logo and work, to news@danella.com, and have a chance to win a gift card.

# **PHOTO CONTEST**

# RUNNER-UP WINNER:

Eric Moody General Foreman DPS

A Storm Restoration in January



# **OVERALL WINNER:**

David Godshall
Supervisor, DCC-PA
Storm Restoration Operation responding to outages



# A DANELLA COMPANY

# WELCOME TO THE DANELLA FAMILY: VIKING UTILITY CONSTRUCTION

Danella has expanded its reach and expertise with the acquisition of Viking Utility, a Florida-based licensed electrical contractor specializing in the installation and repair of underground utilities, including power and communication infrastructure.

With over ten years in business, Viking Utility has cemented itself as one of the most reliable underground contractors in Southern Florida, providing turnkey, cost-effective electrical and utility construction services with a focus on safety and talent training.

Jim Danella notes, "The team at Viking Utility for the last decade has improved utility infrastructure throughout Southern Florida. We are excited to add the Viking team to our growing organization and offer their employees the support of all of the Danella Companies. Growth is key for Danella, and we look forward to growing in Southern Florida."

Beginning in a small home office, Viking Utility was founded in 2010 by Harold and Dawn Paris, who have now transitioned into the roles of Vice Presidents within the Danella organization. The growth that Viking experienced can be credited to the quality team they were able to build. Their team's hard work, safety record, and commitment to customer growth has resulted in several master

contracts within Southern Florida.

Harold, an electrical lineman, began the company with his wife Dawn, offering electrical infrastructure support, maintenance, and new construction. Through the years, Viking's core capabilities have grown to include new construction development infrastructure, overhead to underground electric conversion, communications (fiber, coax, FTTX), directional drilling, and locating services.

Harold and Dawn look forward to a future as part of the Danella family of companies. They stated, "It makes sense for Danella and Viking to join forces. When we met with the Danella management team, we found that our commitment to quality workmanship and to controlled steady growth aligned perfectly with theirs. We've worked hard for the last ten years to build the best team in the underground utility service and we are excited for the new growth opportunities now that Viking is a Danella Company."

Viking officially joined the Danella family on January 31, 2020, becoming a part of the larger Danella organization. We welcome the team from Viking!

# FEATURE: WOMEN IN CONSTRUCTION

In 2020, the secret is well and truly out that the trades are a fantastic career choice for many men and women. However, many construction companies like Danella are currently facing a talent shortage; qualified and certified workers are retiring and leaving the industry faster than they are being replaced by young workers entering the industry.

Often considered a solid path to a comfortable middle-class lifestyle, the trades offer better pay and more stability than many other industries. This holds especially true for women. Many industries that recruit heavily among women require long hours and low pay (such as retail, teaching and administrative positions), and the gender pay gap means that women aren't being paid equitably with men for doing the same work. The construction industry, however, has the lowest gender pay disparity reported among any industry, as studied in a report by *The New York Times*.

But, the question remains: How do you get the message out? This is where the National Association of Women in Construction (NAWIC) comes into play. NAWIC was founded in 1952, after seeing that women represented only a fraction of the construction industry workforce. Through their objective, NAWIC established the first week of March each year as Women in Construction Week (WIC). With the growing need for a more diverse workforce, due to an industry shortage for laborers, this week is a key proponent to getting young women and those in other industries interested in the construction trades.

Throughout the country during the week of March 1-7, 2020, individuals involved within NAWIC celebrate WIC Week. This year's theme, "Paving New Roads to Construction" concentrates on participation and cross-pollination to other industries—

wanting to get more members and guests involved. The week consists of site tours, professional development, children's activities, education, networking and public service events.

A press release from NAWIC stated: "The focus of WIC Week is to highlight women as a visible component of the construction industry. It is also a time for local chapters to give back to their communities. WIC Week provides an occasion for NAWIC's thousands of members across the country to raise awareness of the opportunities available for women in the construction industry, and to emphasize the growing role of women in the industry."

Danella became a sponsor for the local Philadelphia NAWIC chapter in 2019. We are excited about what the future holds as women continue to grow in numbers within our workforce. In this issue of Danella Pride we feature Caitlin Loughran, an Area Manager for our DCC-FL office (page 6). You can find additional profiles of Women in Construction by searching the phrase at Danella.com/news.

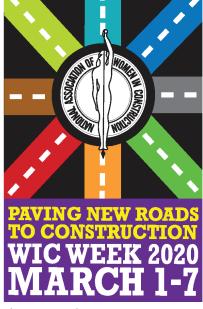


Photo: NAWIC.org

# **UPCOMING DANELLA'S 32ND AUCTION: APRIL 25, 2020**

Come join us on April 25, 2020, for Danella's 32nd Annual Equipment Auction. For those unfamiliar with the auction, each year Danella ,together with J.J. Kane Auctioneers, holds an auction to allow Danella the ability to update our fleet of equipment and vehicles.

The auction, which is held at our facility on Conshohocken Road (Plymouth Meeting, PA), includes three auction rings, with all pieces being sold to the highest bidder. Our company's light, medium, and heavy-duty pickup trucks; cable, pole, and backhoe trailers; service trucks; vans; bucket trucks; digger derricks; backhoes, and more are all available for the public to bid.

For those interested in attending, an auction preview is on Friday, April 24, 2020 from 8:00 AM to 4:00 PM. The Auction begins at 8:30 AM on Saturday, April 25, 2020, with the gates opening at 7:30 AM.

Questions? Visit jikane.com or call them at (610) 274-1968.



Above, The 2019 Danella Equipment Auction, which was the largest auction to date for equipment and vehicles offered.



# DANELLA CONSTRUCTION OF FLORIDA'S CAITLIN LOUGHRAN

As most know, determination is a key element to success., especially at Danella. Determined to find a new customer, determined to win a big bid, determined to succeed. When asked to describe herself with three traits, Caitlin Loughran from Danella Construction Corp of FL, pinpointed her organization skills, willingness to learn, and determination.

Caitlin has worked professionally in the construction industry for over a decade, joining Danella in 2014 a Project Estimator, and then Project Manager. Her passion stems from her childhood, and the love of the tangible, hands-on nature of our business. Growing up, Caitlin's father encouraged her to help with projects around the house, and then with his work in home improvement. "I started from a young age holding the hardware Dad would need next and graduated to standing on a ladder as we replaced dry-rotted fascia on homes using a nail gun."

Originally from Norcross, GA, Caitlin's family moved to South Carolina when she was a child. Furthering her career in construction, Caitlin made a move to the Melbourne, FL area. After a year, she took a brief hiatus and worked in the manufacturing industry, but wanted to get back into construction. She posted her resume online and it so happened that Danella was hiring. "Danella allowed me to get back into the construction industry and learn a different aspect of the industry. My construction background consisted of retail buildings, power plant generators, and high voltage power cables. The

"Caitlin has grown from being an estimator to manager of our bid division and has been instrumental in obtaining additional clients

Tom Schinske Vice President, DCC-FL

and growing the division."

estimating and project management work I have experienced at Danella has expanded my knowledge and understanding of the communications industry, specifically in the fiber optic world. It's a cool thing to know that you are helping a municipality connect their city hall to fire stations and police stations."

Tom Schinske, Vice President of DCC-FL commented on Caitlin's commitment to ensuring Danella's growth: "Caitlin has been with Danella almost six years. She has grown from being an estimator to manager of our bid division and has been instrumental in obtaining additional clients and growing the division."

Currently working as an Area Manager, Caitlin's day-to-day duties consist of a variety of tasks, including team meetings, customer meetings, safety, ordering materials, and estimating for upcoming

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# WARMER WEATHER: LOOK OUT FOR THESE BUGS



Joe Gural Safety Manager, Danella Power Services

Spring and warmer weather is just around the corner. With the increase in temperature, insect activity also surges. Many insects can pose health threats to us, including ticks, bees, wasps, hornets and mosquitoes.

## **TICKS**

Ticks pose the threat of Lyme Disease, and as many know, we should look for the "bullseye" rash if bitten. But, did you know that only 9% of people that contract Lyme Disease actually present with a bullseye rash? So, with that being said, we must be watchful for other symptoms. Some symptoms may not show for months and include:

- Feeling as though you have the flu with a low-grade fever
- Headache
- Backaches
- Fatigue
- · Swelling and pain in joints and bones

It is important to know these symptoms and equally important not to ignore them. Seek medical attention if they become present. If you're unsure, contact your Supervisor if you think a tick has bitten you while at work. If you were bitten outside of work, it is equally important to seek treatment. Lyme Disease can become debilitating to the point where everyday activities become almost impossible to achieve.

Using repellent can be instrumental in the prevention of tick bites. It is important to note that if you wear Flame Resistant (FR) clothing, DEET should not be used as a repellent; using Permethrin is the correct repellent in this case. The use of DEET not only nullifies the FR properties of the protective clothing, but it also increases the flammability of the clothing by a factor of 7.

# BEES, WASPS, AND HORNETS

With bees, wasps, and hornets, assess both your workplace and the areas in which you spend your time for nests. Bees can only sting once. However, wasps can sting multiple times without dying. Although one wasp's sting will generally not severely injure a person, 30-40 stings from several wasps could indeed kill an adult. Hornets can sting similar to wasps, but the hornets venom is by far more toxic.

Some individuals are allergic to these stings and must-carry what is commonly referred to as an EpiPen. An injectable epinephrine drug, the EpiPen, offers immediate first aid and helps to reduce the severe allergic reaction, known as anaphylaxis. Although it is not required to discuss the use of an EpiPen in the workplace due to HIPAA laws,

# **SAFETY TIP**

# **Safe Driving Reminders:**

- 1. Avoid distracted driving
- 2. Don't drive while fatigued
- 3. Be aware of Blind Spots
- 4. Pay attention to highway signs
- Understand your vehicle's safe braking distance
- 6. Avoid hard braking, acceleration, and cornering
- 7. Allow tailgaters to pass



it is recommended that you do let someone, or several individuals on a job site know you are allergic, and where your EpiPen is kept for immediate treatment.

### **MOSQUITOES**

In recent news, the EEE (Eastern Equine Encephalitis) virus. This potentially deadly virus is transmitted by mosquitoes and is present in the eastern US. Other diseases that can be spread by mosquitoes are the Zika virus, malaria, dengue and various other encephalitic diseases. Wearing clothing covering up body parts and the use of insect repellent can drastically decrease the chances of contracting illnesses from mosquitoes.

Assessing your surroundings and preparing for the areas you'll be working and playing in at is key to preventing injury illness from contact with any insects. Avoiding these insects would be the best defense. If that is not possible, dressing properly and the use of insect repellents are the best approach to protection.

**REMINDER:** If you see an unsafe working condition at a job site use your STOP WORK AUTHORITY. Report the issue immediately to your supervisor and correct the issue before proceeding to do work. If the issue continues call the Safety Hotline at (888) 676-SAFE.

# **WELLNESS**

# Good Hygiene Your #1 Defender Against Viruses

This article may sound like a broken record, but for the common cold, the flu, or other viruses there is one way to avoid and protect yourself-good hygiene. With health fears due to the spread of 2019-nCoV (the Novel Coronavirus), originating in Wuhan, China it is important to remember that good hygiene can help you avoid getting sick.

Danella's insurance partner American Contractors Insurance Group (ACIG) recently outlined eight ways to avoid getting sick.

- 1. Wash your hands often with soap and water for at least 20 seconds. This is especially important after going to the bathroom, before eating, if you cough, sneeze, or blow your nose to avoid germs from spreading.
- 2. If you lack access to soap and water, use a 60% alcohol-based hand sanitizer and let it dry. According to the CDC hand sanitizers do not eliminate all types of germs and many people wipe the sanitizers off before it is dried making in ineffective. You should still use soap and water as soon as possible.
- 3. Avoid touching your eyes, nose, and mouth with unwashed hands.
- Clean and disinfect frequently touched objects and surfaces using a regular household cleaning spray or wipe.
- Avoid travel if you have a fever or cough.
- Cover your cough or sneeze with a tissue, then throw the tissue in the trash.
- Avoid close contact with people who are sick.
- Stay home when you are sick!

For those who have traveled to China, areas currently affected by 209-nCoV, or been in contact with someone exhibiting symptoms such as fever, cough, or difficulty breathing, it is important to see a doctor. There is a 14-day incubation period before you begin to



feel sick. Seek medical care if you begin to exhibit symptoms. Call ahead to your doctor, emergency room, or urgent care to tell them about your recent travel and symptoms.

Whether it be defending yourself against the common cold, flu or 2019-nCov, having good hygiene practice can be your number one defender.

# WELLNESS PROGRAM NOTICE

The 2020 Danella Wellness Program has started. Please note that significant changes have been made to the program. Visit bhsonline.com to learn about changes or contact awentzell@danella.com.

### **Dates to Remember:**

- Tobacco Usage Forms due May 1, 2020
- Biometrics Screening due October 31, 2020
- Health Risk Assessment due October 31, 2020
- Complete at least Three (3) Wellness Activities by October 31, 2020

# STRUGGLING TO COPE? MEDICAL QUESTIONS? JUST HAVING A HARD TIME?

Health Advocate, Danella's Employee Assistance Program (EAP) provider, is available 24/7 to assist employees and their families with medical questions, claims, mental health, and financial questions. This free benefit is available to all employees. Call (866) 799-2728 for support today. In addition, Danella's wellness partner can be reached at (877) 935-5262 or coach@bhsonline.com.



# FIVE KEYS TO A SUCCESSFUL RETIREMENT

Thinking about retirement is no longer a future event or viewed as optional for many Americans. Most recognize the need for careful planning throughout and beyond their working years as more and more people are responsible for managing their own retirement investments, rather than relying on a pension or Social Security.

While it is a positive that Americans are expected to live longer, this can also add to the already daunting challenges of funding a comfortable retirement. While there's no "one size fits all" approach, there are certain steps you can take to put yourself in a position to achieve your retirement goals.

With the goal of investing for retirement in mind, let's take a look at the five keys to a successful retirement:

# **KEY 1: ASSESS THE SITUATION**

The best place to start is always at the beginning, so take some time to determine just how much you're going to need to fund your retirement. If you're envisioning a retirement lifestyle similar to how you're living now, start by calculating your current annual expenses.

Once you have a general idea of the cost of your retirement plan, consider other general issues, including:

- Risk tolerance: How much risk are you willing to take on when it comes to investing for retirement?
- Time horizon: When do you plan to retire? How long can you reasonably expect your retirement to last?
- Expected liabilities: Do you expect to have any personal debt when you retire? Will you be supporting anyone besides yourself?
- Additional sources of income: Do you have any pensions, 401(k) plans or other employer-sponsored retirement accounts, or IRAs that you intend to use in retirement? What are your plans for Social Security? Do you have any plans to downsize your house that might generate profit? Are you planning to work part-time in retirement?
- Additional concerns: What are your plans for your estate? Do you intend to leave an inheritance to any beneficiaries?

Once you have an idea of what your retirement will look like and how much it's going to cost to fund, you're ready to start putting together a retirement savings strategy.

## **KEY 2: START EARLY & TAKE THE "FREE" MONEY**

This key consists of two steps. The first portion — the concept behind starting early — focuses on the length of time you're able to invest. As you add to your principal balance over time, the effects of the interest you earn can compound, helping you to grow your assets exponentially.

Imagine placing one dollar into a savings account that guarantees a compounded return of 5% interest. After 40 years, that dollar would eventually be worth more than \$7. However, if you were to save



that dollar with a generated return of 5% interest for only 20 years, then it would be worth only \$2.65, or roughly only a third of what it would be worth in the 40-year span.

The second part of this key focuses on taking the "free" money. This refers primarily to the match option that many employers offer as a benefit to employees who contribute to an employer-sponsored retirement account. In such a scenario, when you contribute money, your employer agrees to match your contribution — either in its entirety or a portion — essentially adding their money to the value of your account.

# **KEY 3: INVEST WITH THE GOAL IN MIND**

The concept behind this key is to choose a model for investing that most closely aligns with the retirement goals you've already established. If your retirement is still quite some time away — say 30–40 years — then it may be possible for you to take on a bit more risk to achieve potentially higher returns, which might lead you to adopt an investing model geared toward growth.

Conversely, if you're at or nearing retirement, you may want to choose an investing model geared toward capital preservation, since you'll be drawing upon your principal balance.

It's also important to be aware of inflation. If your investing model is too conservative, you run the risk of not generating enough interest to outpace the rate of inflation. The resulting loss in purchasing power has the same impact as a loss of value.

# **KEY 4: ADAPT TO PRESENT CONDITIONS BUT DON'T CHASE "WHAT'S HOT."**

Avoiding "what's hot" can be difficult; it is human nature to want to move with the herd, and no one wants to be left behind when it

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# **WELCOME TO DANELLA**

Danella Utility Construction recently welcomed **Carlos Pinto** as Project Engineer. We wish him all the best in his new position.

We welcome all **Viking Utility Services** and **Plymouth Fleet** employees to the family of Danella Companies!

# Danella Construction, Inc. (DCI)

- > DCI has begun small cell work in Raleigh, NC. Along with a NED (Network Extension Drop) contract in Raleigh/ Durham, NC, and Nashville, TN.
- > The office in Lebanon, TN has also expanded to accommodate additional workforce.

# Danella Construction Corp. of CT (DCC-CT)

> DCC-CT continues expanding with the Westchester County Master Gas Contract. New client solicitations have resulted in formal approvals from multiple new clients for Gas and Electric in New York generating great optimism for the future.

# Danella Construction Corp. of NY (DCC-NY)

> The DCC-NY Gas Division is well under way with the Design Build of the third mile of 36" Gas Transmission main in the Bronx.



Photo: JPG Photography

> DCC-NY Steam Division continues with the longest single contract to-date for Steam Main Replacement and Leak Repair which has entered it's 14<sup>th</sup> year. Pictured above are members of the steam team replacing pipe on 20th Street.

# Danella Rental Systems, Inc. (DRSI)

> Come join the DRSI team on April 25, 2020 for the annual Danella Auction, more information on page 5.

# Danella Utility Construction, Inc.

> DUCI continues to grow with their work in Southern Florida. As the temperatures get hotter, the team is emphasizing staying fully hydrated during the day and night shifts.

# Cont'd: The Five Keys for Your Retirement Success

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looks like others are profiting greatly. However, when it comes to investing for retirement, it's best to stay the course and stick to your plan.

It's equally important, however, to make sure your plan is capable of adjusting to current conditions. For example when interest rates are low, bonds and money market funds will typically generate lower-interest returns. If your investing plan is geared toward preservation, you may have trouble generating enough interest to outpace inflation. Diversifying your holdings may help to avoid this.

# **KEY 5: STAY ON PLAN AND MONITOR THE PROGRESS**

Ending contributions to your retirement plan and possibly forgoing matching contributions can have serious negative consequences for the long-term value, thanks to the power of compounding interest. That's why it's imperative that you figure out a plan and stick with it.

It's also important to consistently monitor both your progress and your personal situation as you work toward achieving your retirement goals. Changes in your life are likely to affect your plans for retirement and need to be accounted for in your investing plans. Reviewing your progress annually, avoiding the temptation to change your plan solely based on changing conditions in the financial markets, and rebalancing your portfolio's asset allocation can all help to keep you on track.

# **LOOKING FORWARD**

While some retirement planning may seem to be relatively straightforward, the actual implementation and ongoing upkeep of the plan may prove to be difficult. These five keys attempt to simplify a process, but it's up to you and your financial advisor to put the keys into action. Whether your path to retirement is a long or short one, being mindful of your plan strategy will help position you for a successful retirement.

Article provided by The PNC Financial Services Group, Inc. © 2019

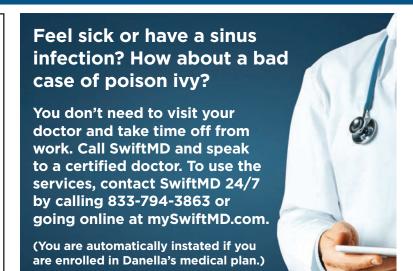
Enrollment in the Danella 401(k) Plan for eligible employees is available year-round. Contact awentzell@danella.com for more information.

# **TEAM UPDATES**

# **Need a Safety Refresher?**

Check out our Safety
Training Videos by going to
youtube.com/DanellaCompaniesInc





# **CONTINUED**

# PEOPLE OF DANELLA: FLORIDA'S LOUGHRAN

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projects. One of her concerns from a management perspective is the scarcity of trade knowledge in the hiring market today. She notes that one major hurdle the construction industry is facing could be solved rather simply: "We have to bring trades back to the high school level. There just needs to be more accessible training for the variety of construction trades. How do we grow the industry if we don't grow the options?" This would be an excellent time for encouraging students and young adults to consider a career in construction. Women especially should be made aware of the opportunities that are available to them as currently (2019) only 9.1% of the construction workforce is made up of women.

Understandably, many individuals have impacted Caitlin's career here at Danella, and it is difficult to choose just one. The person that initially impacted her career is no longer with Danella, but Dan Howick guided her through the early part of her career and introduced Caitlin to the telecommunications industry. "In addition to Dan, I must also acknowledge two others – Mike Straney and Tom Schinske. Mike and Tom are both mentors to me. I know that I can go to either of them to review estimates, discuss projects, and guide me through my future with Danella."

Outside of work Caitlin, is an avid runner and dancer. She has danced—ballet, tap, jazz, and acrobatics—since she was three years old. Caitlin was selected in 1992, to be part of the Atlanta Ballet's Nutcracker as a Toy Soldier and continued to dance throughout college. She now participates in the Space Coast Ballet Company, which has become a family affair with her niece and husband being part in the recent production of the Nutcracker. Caitlin's husband got to be the Mouse King (pictured)!





Caitlin also runs for fun with a group of friends who encourage each other to go farther and faster. She has completed several 5K's, 10K's, & 15K's collectively, ten half-marathons, and one marathon. "If you had asked me prior to 10 years ago, if I would ever run a half or full marathon, I would have laughed! However, with each finished race, I feel more accomplished and look forward to the next one."

Like many of our *Danella Pride* interviewees, Caitlin emphasizes that "Pride in Everything We Do" is not just a slogan: "Danella has pride in the work we do in the field and the safety we implement when we do the work. This is even true for jobs where we may run into difficulties; Danella will still get the work completed and can have pride in the fact that we worked through a difficult project. With this attitude, it can only make an employee have pride when they pass by a job site they worked on."

# WELCOME TO THE DANELLA FAMILY! WELCOME TO THE DANELLA FAMILY! A DANELLA COMPANY

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